

COX ENERGY AMÉRICA S.A.B. DE C.V. REPORTS FIRST QUARTER 2022 RESULTS

HIGHLIGHTS

- At the end of the first quarter of 2022, Cox Energy had an active portfolio of 1,219 MWp and 1,098 MWp in identified opportunities. 62.1% of the active portfolio and identified opportunities are developed in Chile, Colombia, and Central America.
- Based on the Company's Strategic Plan, the objectives set for 2022 include, among other things, capital investments that will allow it to have projects under construction and operation totaling more than 250 MWp.
- Consolidated revenues for the quarter represented mainly by the energy sales and commercialization business in Mexico reached \$79.4 million pesos, an increase of more than 230.0% compared to the revenues recorded for the full year 2021.
- As a result of the Electricity Reform dismissal by the Mexican Congress, Cox Energy continues to consider new business opportunities in the country, seeking to generate the highest return on active projects and identified opportunities.
- At the beginning of 2022, Cox Energy began generating cash flow from its energy production business due to the preferent royalty established through the Joint Venture (JV) with Sonnedix. This JV is based, among other things, on the exploitation of the project La Meseta in Chile, which is currently under construction. Cash flow generation will continue throughout the construction process and will increase once it is in operation.
- During the quarter, the financing structuring phase for the first package of PMGD projects in Chile began, with the goal of completing the construction and operation of said projects during 2022.
- At the Company's last Board of Directors meeting, an extension for the share subscription period was authorized, which will remain in effect until the end of 2022. This will give new investors the opportunity to buy the Company's shares.
- On April 29th, Cox Energy America S.A.B de C.V will hold its Ordinary General Shareholders' Meeting according to the call published on April 12th, which can be found in the issuer's website.
- During the quarter, the dual listing process on the BME Growth Stock Exchange in Spain continued. The Spanish market represents a great opportunity for listing given their great interest in the renewable energy sector and its high growth potential. The Company expects to complete this process before the end of the first semester of 2022.



Mexico City, April 27th, 2022. – COX ENERGY AMÉRICA, S.A.B. DE C.V. ("Cox", "Cox Energy", "Cox Energy América" o "the Company") (BIVA/BMV: COXA*), a company dedicated to the development and management of solar photovoltaic renewable energy projects reports its results for the quarter closed on March 31st, 2022. All figures included in this report are in nominal Mexican pesos and are in line with the International Financial Reporting Standards (IFRS).

KEY FIGURES

Income Statement ('000 MXN)	3M-2022	3M-2021
Total Revenues	79,515	2,165
Operating Profit (Loss)	(1,526)	(27,965)
EBITDA	(1,438)	(27,930)
Net Profit (Loss)	2,521	(56,687)

Statement of Financial Position ('000 MXN)	As of March 31 st , 2022	As of December 31st, 2021	
Cash, equivalents, and short-term investments	36,577	28,154	
Total Assets	1,592,668	1,554,783	
Total Liabilities	202,902	138,240	
Stockholder's Equity	1,389,766	1,416,543	

Key Operating Information (MWp)	3M-2022	3M-2021*
Number of Projects	20	44
Initial development	355	1,029
Advanced development and backlog	813	986
Under construction or in operation	51	0.21
Total MWp	1,219	2,015
Other identified opportunities	1,098	NA

^{*}The project portfolio for Q1-2021 does not show the new classification between current projects and identified opportunities, everything was classified into current projects

MESSAGE FROM THE CEO

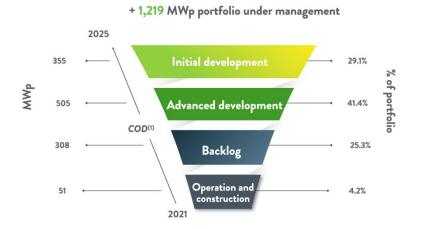
José Antonio Hurtado de Mendoza, Chief Executive Officer of Cox Energy, said: "2021 put the resilience of our business model to the test and demonstrated that our team has the ability to easily adapt to a challenging and adverse macroeconomic environment. I am convinced that, with a well-defined strategic plan and our team's outstanding skills, we will be able to take advantage of the identified opportunities and thus, secure value-generating projects with high returns."

And added: "During 2022 we will strengthen our leadership position, reaffirming our commitment to sustainable growth and best corporate practices, generating value for our investors and stakeholders."



CURRENT PROJECTS

The installed attributable capacity of Cox's Project portfolio by development status is shown below (1):



PROJECT PORTFOLIO

The development of the Project portfolio is detailed below, as of the date of this report:

Project	MW _P	Classification	Sale Strategy for Electricity	Estimated
		CHILE- 610 M	Wp	
El Sol de Vallenar	308	Backlog	PPA DisCo ⁽³⁾ 2017	RTB ⁽⁴⁾
Utility Portezuelo + Storage	200	Initial Development	Stabilized Price	RTB 2023
La Meseta	48	Under Construction	PPA DisCo 2016 & 2017	COD 2022
Machali (PMGD)	11	Advanced Development	Stabilized Price	RTB 2022
Río Maule (PMGD)	11	Advanced Development	Stabilized Price	RTB 2022
Montenegro (PMGD)	11	Initial Development	Stabilized Price	RTB 2022
El Guindal (PMGD)	11	Initial Development	Stabilized Price	RTB 2022
San Francisco (PMGD)	7	Advanced Development	Stabilized Price	RTB 2022
San Javier (PMGD)	3	Under Construction	Stabilized Price	COD 2022
Walmart Piloto (ESCO)	0.21	In Operation	Private PPA	In Operation
		MEXICO – 488 MWp		
Iscali	300	Advanced Development	SPOT ⁽⁵⁾ + Supplier Hedge	RTB 2022
Atlacomulco	113	Advanced Development	SPOT + Supplier Hedge	RTB 2022
La Granja Solar	63	Advanced Development	SPOT + Supplier Hedge	RTB 2023
Apatzingán	12	Initial Development	SPOT + Supplier Hedge	RTB 2023
		CENTRAL AMERICA (Gua	atemala, Panama) – 73 MWp	
Santa Rosa Solar	50	Initial Development	SPOT and PPA	RTB 2022
Parita Solar (El Llano Solar)	23	Initial Development	SPOT and PPA	RTB 2022

¹ A definition of the different Development Stages of the Company's projects can be found in the Glossary of this report.

² COD: Commercial Operations Date.

³ Distributors in Chile (DisCo): agents that distribute electricity through medium and low voltage distribution networks to final consumers.

⁴ RTB: Ready to Build

⁵ SPOT: daily and intraday market. On this electricity market, prices are established for the energy that is sold on a daily basis.



Project	MW _P	Classification	Sale Strategy for Electricity	Estimated
		COLOMBIA – 48 MWp		
Lanzarote	— 15	Initial Development	Private PPA	RTB 2023
Tenerife	— 11	Initial Development	Private PPA	RTB 2023
Vanuatu	— 11	Initial Development	Private PPA	RTB 2023
Rodas	— 11	Initial Development	Private PPA	RTB 2023

The project "La Granja Solar" in Mexico, is developed under a joint venture model with the company GPG (Naturgy). Likewise, the project "La Meseta" in Chile, is developed under a joint venture model with the company Sonnedix (JP Morgan). The partnership for the "La Meseta" project does not consolidate in Cox Energy América and is reported using the equity method. The MWp attributable to Cox are presented below:

Project	MWp	Classification	% Сох	Partner	Attributable to Cox
La Granja Solar	314	Advanced Development	20%*	GPG	63 MWp
La Meseta	160	Under Construction	30%**	Sonnedix	48 MWp

^{*} Currently 20% owned with an option to purchase an additional 10%.

As part of a continuous process to increase management transparency, the Company carried out an in-depth analysis of viability of the projects. This process started in 4Q-2021 and resulted in a reorganization of projects with low to mid viability and, in turn, the decision to separate the portfolio into current projects (high viability) and identified opportunities (medium viability).

The Company has identified opportunities with 25 additional projects in early stages of development, which together add up to 1,098 MWp. These projects will be included into the current portfolio once they reach the viability established in the Growth Plan.

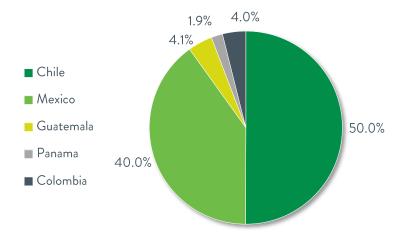
Country	MWp	Sale Strategy for Electricity
CHILE		
9 identified projects	319	Stabilized Price and PPA
COLOMBIA		
8 identified projects	198	Private PPA
PANAMA		
5 identified projects	191	SPOT and PPA
MEXICO		
3 identified projects	390	SPOT + supplier hedge

^{**} Project controlled by the company Sonnedix Cox Energy Chile SpA.



PORTFOLIO DISTRIBUTION BY COUNTRY

The following graph shows the current portfolio's the distribution, based on attributable capacity:



POWER PURCHASE AGREEMENT PORTFOLIO (PPA)

The following table shows the Company's power purchase agreement portfolio (PPA) as of March 31st, 2022:

Туре	Chile Tender 2016	Chile Tender 2017	Chile Tender 2017	Self- Consumption	Cox Energy Utility Company	PMGD Chile
Off-taker*	Chilean DisCo	Chilean DisCo	Chilean DisCo	Walmart	Industrial Clients	Electric System
Details	264 GWh annual 24h	140 GWh annual 24h	220 GWh annual 24h		Project Coverage Mexico	Stabilized Price
Status	Start 01/2022	Start 01/2024	Start 01/2024	In operation	2020 – 2024 Plan	2021 – 2025 Plan
Duration (Years)	20	20	20	20	Project Life	8+8

^{*} Counterparty in energy purchase and sale process.

For further detail on the terminology used in this table, please see the Glossary at the end of this document.





INCOME STATEMENT SUMMARY

Income Statement ('000 MXN)	3M-2022	3M-2021
Total Revenues	79,515	2,165
Operating Expenses	(81,041)	(30,130)
Operating Profit (Loss)	(1,526)	(27,965)
EBITDA	(1,438)	(27,930)
Comprehensive Financing Result	4,047	(28,507)
Net Income (Loss) for the period	2,521	(56,688)

REVENUES

Total revenues for 1Q22 were \$79.5 million pesos, an increase of more than 230.0% compared to full year 2021. This increase in the Company's consolidated revenue is mainly due to the increase in revenues from the sale and commercialization of energy through the subsidiary *Cox Energy Suminstrador*. Revenues from energy commercialization have displayed a very dynamic behavior, and a significant number of new agreements have been closed, which will increase revenues exponentially over the next quarters, once the supply of these contracts begins. Likewise, the revenues correspond mainly to energy management and commercialization in the Wholesale Electricity Market in Mexico (MEM in Spanish); the rest correspond to revenues from energy supply services in Chile based on the ESCO-Self-Consumption Model, among others.

The projects were in different phases prior to commercial exploitation or "COD". The Company continuously analyzes proposals for the divestment of certain projects in its portfolio. To date, Cox has not recorded income for these transactions.

Total Revenues ('000 MXN)	3M-2022	3M-2021
Energy trading and representation services for energy generating plants	79,433	2,032
Energy generation	82	133
Revenues	79,515	2,165



OPERATING EXPENSES

Operating expenses include administrative and personnel expenses, development expenses, depreciation, and amortization. Expenses for 1Q22 closed at \$81.0 million pesos, an increase of \$50.9 million pesos compared to the same period of last year. The increase shown in operating expenses was mainly due to an increase in energy purchase expenses. This is part of the operating strategy to have an optimal corporate structure and meet the goals set.

OPERATING INCOME

Operating income for the quarter closed with a negative result of \$1.5 million pesos, compared to a negative result of \$28.0 million pesos in the same quarter of the previous year. This improvement is mainly due to the positive performance from the energy sale and commercialization for the wholesale market in Mexico, as well as energy exchange operations with clean energy certifications. To a lesser extent, the improvement was due to the quarterly income received for the preferential royalty established through the Sonnedix-Cox JV for the La Meseta project in Chile. This income is recorded under Other Income within Operating Expenses and is expected to be received throughout this project's construction period.

EBITDA

EBITDA is not considered a relevant metric since the Company is in the development and investment phases, and none of the projects in the portfolio are generating significant income yet. Therefore, Management considers that, at the moment, EBITDA is not a significant reference point to monitor profitability and focuses on other indicators such as the attributable MWp capacity of the portfolio. However, as the projects reach the operation phase, it will be possible to record an operating profit from the income generated, and thus be able to measure the Company's EBITDA.

COMPREHENSIVE FINANCING RESULT

During the three-month period ending March 31st, 2022, the Comprehensive Financing Result was positive by \$4.0 million pesos, compared to an expense of \$28.5 million pesos in the same period of 2021. The positive result was mainly due to: i) a positive net impact of \$2.9 million pesos year over year in foreign exchange, ii) a decrease of \$37.0 thousand pesos in financial expenses. The above was partially offset by: i) a \$26.0 thousand peso decrease in financial income compared to the same period of 2021.

NET PROFIT (LOSS)

The net profit for the first quarter of 2022 was \$2.5 million pesos. The positive result in net profit was mainly due to better operating results during the quarter as a result of better operating leverage, as well as a positive foreign exchange result, generating an income in the comprehensive financial result. The Company estimates that, during 2022 Net Profit will continue to expand.



FINACIAL POSITION SUMMARY

Financial Position Summary ('000 MXN)	As of March 31st, 2022	As of December 31st, 2022
Cash, equivalents and short-term investments	36,577	28,154
Current assets	288,106	267,714
Non-current assets	1,304,562	1,287,069
Total Assets	1,592,668	1,554,783
Short-term liabilities	169,026	103,748
Long-term liabilities	33,876	34,492
Total Liabilities	202,902	138,240
Total Stockholders' Equity	1,389,766	1,416,543

For further detail on the financial information and its notes, please consult the results reports in XBRL format: https://www.coxenergy.com/en/centro-reportes

RELEVANT EVENTS

April 12th, 2022 - Cox Energy's Ordinary General Shareholders' Meeting

For more information on relevant events, please see the following link: https://www.coxenergy.com/en/centro-reportes

ANALYST COVERAGE

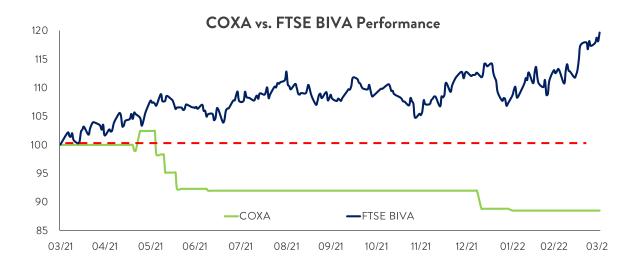
As of the date of this report, the following analysts covered the Company:

Institution	Analyst	Update	Recommendation	Target Price
Apalache Analysis (view report)	Jorge Placido	02/11/21	BUY	\$63.00
Miranda Global Research (view report)	Martín Lara	15/11/21	BUY	\$53.00



MARKET RATIOS

Market Ratios	March 31 st 2022	March 31 st 2021
Net earnings per share	(0.04)	(0.35)
Closing price	27.90	31.35
Total outstanding shares	165,061,448	163,448,330



*Graph base 100 from March 31st, 2021 to March 31st, 2022

Earnings Call

Thursday, April 28th, 2022 10:00 AM CST | 11:00 AM EST

Please register in advance:

https://us02web.zoom.us/webinar/register/WN_Al-oZTItO86XhPnlkOcaiA

After registration, you will receive a confirmation e-mail with the information to join the conference.





ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG)

Cox Energy América has a strong commitment to the environment, as the business model is centered on the generation of clean and renewable energy through innovative and sustainable processes, achieving lasting improvements in the quality of life of the community where it operates.

When preparing any project, environmental risks are factored in so that any necessary safeguards can be put in place. In addition, work is underway to install a global environmental and social management system, which will systematize this process, as per Convention 169 of the International Labor Organization, which seeks to protect land.



Cox Energy is committed to corporate sustainability. The 100% green commitment that the Company has maintained since its foundation is in line with the development that meets present needs without compromising the capacity for future generations, guaranteeing a balance between economic growth, care for the environment and social well-being.

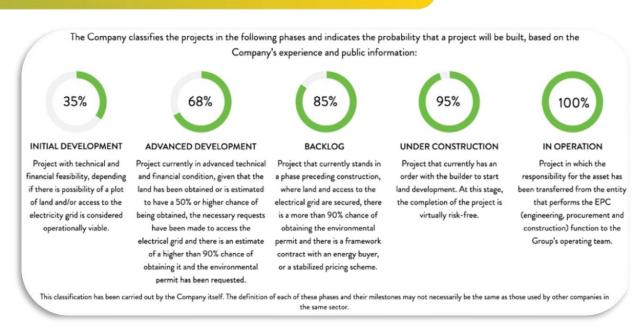




GLOSSARY

- Installed Capacity: maximum production level (nominal power in MW) that a solar photovoltaic generation plant can have by design, based on the physical resources and systems in place.
- Certificado de Energía Limpia (CEL): Clean Energy Certificate issued by Mexico's Energy Regulatory Commission (CRE), which certifies a certain amount of electricity production from clean energy.
- Project Coverage Mexico (NEXUS): contracts that the supplier enters into with the end consumer, which in turn are passed on to the generation plant at a market price to cover the volatility of the hub's prices.
- Engineering, Procurement and Construction (EPC): engineering, procurement and construction.
- Energy Service Companies (ESCO): an ESCO is a company that has the necessary resources to execute projects that implement energy efficiency measures using renewable energies.
- LIE: Ley de la Industria Eléctrica the Mexican Electric Industry Law.
- Megawatt Peak (MWp): peak power refers to the number of installed MW.
- Power Purchase Agreement (PPA o PPAs): is an energy agreement or contract, usually for a long period of time.
- "Pequeños Medios de Generación Distribuida" (PMGD): (Small Means of Generation Distributed) operates under Chile's special scheme for distributed generation projects (the "PMGD" scheme). It is a means of generation where power surpluses are ≤9 MW which is connected to a business licensed for distribution. PMGD projects are entitled to remuneration from their generation at a regulated stabilized price.
- Stabilized Price: possibility of adhering to a renumeration scheme that ensures stability in cash flow. Through this pricing scheme, all the energy produced is remunerated at that price, regardless of the time at which it was produced. It is calculated by the Chilean CNE every 6 months. This possibility was granted in 2006.
- Special Purpose Vehicle (SPV): an SPV is a company incorporated for the sole purpose of being the investment framework during the photovoltaic project. Generally, a different SPV is used for each photovoltaic project.

PROYECT CLASSIFICATION





COX ENERGY AMÉRICA S.A.B DE C.V. AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENT

For the three-month period ending on March 31st 2022 and 2021

Figures in thousands of Mexican pesos	3M-2022	3M-2021
Total revenues	79,515	2,165
Administrative and personnel expenses	(80,974)	(28,800)
Operation and development expenses	(3,607)	(1,295)
Depreciation & amortization	(88)	(35)
Other revenue, net	3,628	-
Total operating expenses	(81,041)	(30,130)
Operating income (loss)	(1,526)	(27,965)
EBITDA	(1,438)	(27,930)
Interest income	1,161	1,187
Interest expenses	(53)	(90)
Exchange rate profit (loss)	2,939	(29,604)
Comprehensive financing result	4,047	(28,507)
Non-controlling interest share of subsidiary profit	-	(216)
Income (loss) before taxes	2,521	(56,687)
Income tax	-	-
Net income (loss) for the period	2,521	(56,687)



COX ENERGY AMÉRICA S.A.B DE C.V. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As of March $31^{
m st}$, 2022 and As of December $31 {
m st}$, 2021

Figures in thousands of Mexican pesos	As of March 31st, 2022	As of December 31st, 2021
ASSETS		
Current assets		
Cash, cash equivalents, and short-term investments	36,577	28,154
Trade accounts receivable	8,896	1,350
Related parties	123,507	143,665
Sundry debtors and other accounts receivable	119,126	94,545
Total current assets	288,106	267,714
Non-current assets		
Property, plant and equipment - net	5,607	5,318
Rights of use over leased assets	7,912	9,480
Intangible assets, including goodwill	917,402	909,837
Investment in associates	34,701	34,658
Financial assets at fair value through profit or loss	326,998	326,998
Other long term financial assets	11,942	778
Total non-current assets	1,304,562	1,287,069
Total assets	1,592,668	1,554,783
LIABILITIES	_	
Short-term liabilities		
Suppliers and other creditors	165,409	98,581
Financial debt associated with usage rights for leased assets	2,919	3,724
Short-term related parties	698	512
Tax on rent payable	-	931
Total short-term liabilities	169,026	103,748
Long-term liabilities		
Deferred tax liabilities	28,721	28,590
Financial debt associated with usage rights for leased assets	5,155	5,902
Total long-term liabilities	33,876	34,492
Total liabilities	202,902	138,240
STOCKHOLDERS' EQUITY	_	
Equity capital	891,263	891,263
Issuance premium	400,563	400,563
Contributions for future capital increases	-	
Adjustments to fair value of capital increase	695,311	695,311
Cumulative profit (loss)	(555,993)	(549,866)
Other comprehensive income	(59,124)	(29,826)
Non-controlling interest	17,746	9,098
Total stockholders' equity	1,389,766	1,416,543
Total liabilities and stockholder's equity	1,592,668	1,554,783



COX ENERGY AMÉRICA S.A.B DE C. V. AND SUBSIDIARIES CONSOLIDATED CASH FLOW STATEMENT

For the three-month period ending on March 31st, 2022

Figures in thousands of Mexican pesos	3M-2022
Profit (loss) before income tax	2,521
Interest income (-)	(1,161)
Interest expenses (+)	-
Impairment of financial assets, depreciation and amortization	88
Exchange rate profit (loss) (+/-)	(2,939)
Changes in the fair value of financial assets	821
Non-controlling interest share of subsidiary profit – net of taxes	-
Deferred income tax	131
Commercial accounts receivable and other accounts receivable, net (+/-)	(32,127)
Other current assets (+/-)	(11,164)
Creditors and income taxes (+/-)	65,092
Net cash flow from operating activities	21,262
Property, plant and equipment	(377)
Intangible assets acquisition	(7,565)
Security deposits and loans	21,319
Net cash flow from investing activities	13,377
Transaction cost for public share offering	-
Share subscription for capital increase	-
Loans obtained from related parties	186
Financial debt	-
Net cash flow from financing activities	186
Exchange effects	(26,402)
Net increase /decrease in cash and cash equivalents	8,423
Cash and cash equivalents at the beginning of the period	28,154
Cash and cash equivalents at the end of the period	36,577

For more information about the Company's results, please consult the reports section on the <u>Cox Energy</u> <u>América</u> website or the <u>BIVA</u> webpage.



ABOUT THE COMPANY

Cox Energy América is a photovoltaic renewable solar energy generation company, listed on the Mexican Institutional Stock Exchange ("BIVA"). COX develops, promotes, and operates photovoltaic plants in several Latin American countries, with a presence in Mexico, Chile, Colombia, Guatemala, Central America, and the Caribbean. It has a unique portfolio of projects at different stages of development and has identified opportunities to carry out its activity within a sustainable development framework.

DISCLAIMER

This document contains certain statements related to the comprehensive overview of Cox Energy América (COX) regarding its activities to the present day, as well as assumptions and information currently available for the Company. The statements contained herein reflect the current views of COX with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause future results, performance or achievements of COX to differ from those expressed or implied by such forward looking statements, including, among others, economic or political changes and global business conditions, risks related to the COVID-19 global pandemic impact, changes in exchange rates, the overall state of the industry, changes in demand for photovoltaic energy, raw material costs, the Company's ability to execute commercial continuity plans as a result of the COVID-19 pandemic, among others. COX does not intend nor assume any obligation to update the statements presented in this document.

CONTACT

For more information, visit <u>www.coxenergy.com</u> or contact the investor relations team via e-mail at <u>inversores@coxenergy.com</u>

